

SMALL BUSINESS

EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984

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April 24, 2014

Japan's Historical Meeting With S.F. African American Chamber

On the same day, President Obama touched down in Tokyo, April 22, 2014, the Government of Japan, the 3rd largest economy in the world, officially reached out and met with the San Francisco African American Chamber of Commerce (SFAACC) offices. The meeting's purpose was to begin International business and trade discussions with Japan's official representative, Toshiro Okada, Chief Executive Director, of the Japan External Trade Organization (JETRO). The meeting was the culmination of numerous meetings, over time, with Japanese officials arranged by James Martin, black business executive and meeting facilitator and Fred Jordan, Chamber President.

Mr. Okada's opening remarks stated that although Japan's business culture takes time to develop a trusting relationship, he was there to assist African American businesses to do business with Japan. Okada provided a presentation on the Japanese economy as well as his nation's trading practices, opportunities, and support for African American business participation with JETRO.

James Martin, a veteran in building trusting relationships with Japan, coordinated the meeting. He has recently established business collaboration with a Japanese company. He will serve as the exclusive U.S. distributor of the company's software products. Martin believes this historic partnering underscores Japan's sincerity in this effort.

The joint meeting centered on how both parties would proceed towards their new, mutually beneficial relationship. Mr. Okada acknowledged that African American businesses certainly have the expertise to be included in opportunities with some of the largest companies in the World. Mr. Jordan said, "Today's meeting is a platform for our Chamber of Commerce and our community for launching a positive and constructive, international trade relationship that we will work to build and maintain well into the future."

SBE CEO, Gerald W Johnson, was recently appointed to the SFAACC Board of Directors

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U.S. Supreme Court Justice Sonia Sotomayor cries foul on affirmative action decision



Sonia Sotomayor, Associate Justice of the Supreme Court of the United States

A state's voters are free to outlaw the use of race as a factor in college admissions, the Supreme Court ruled Tuesday in a blow to affirmative action that laid bare tensions among the justices about a continuing need for programs that address racial inequality in America.

The 6-2 decision upheld a voter-approved change to the Michigan Constitution that forbids the state's public colleges to take race into account. That change was indeed up to the voters, the ruling said, over one justice's impassioned dissent that accused the court of simply wanting to wish away inequality.

The ruling bolsters similar voter-approved initiatives banning affirmative action in education in California and Washington state. A few other states have adopted laws or issued executive orders to bar race-conscious admissions policies.

Neither Nebraska nor Iowa includes race as a factor in admitting students to its public universities. In Nebraska, the practice is barred by a 2008 constitutional amendment.

Still, universities in both states heavily recruit among ethnic minorities and among low-income families and students who would be the first in their families to attend college. For universities aiming to expand enrollment, those are among the

few growing demographic segments.

Both the University of Nebraska-Lincoln and the University of Iowa have policies to admit any student who meets academic qualifications.

Justice Anthony Kennedy said voters in Michigan chose to eliminate racial preferences, presumably because such a system could give rise to race-based resentment. Kennedy said nothing in the Constitution or the court's prior cases gives judges the authority to undermine the election results.

"This case is not about how the debate about racial preferences should be resolved. It is about

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Community Outreach

Minority businesses tap into mentor networks for growth

AS COMPANIES TRANSFORM, THEY BECOME MORE VITAL TO COMMUNITY

Mel Gravelly says his construction company might not exist today if he didn't have mentors to guide it.

Gravelly's company, TriVersity, joined a program called a minority business accelerator even before he bought a controlling interest in the Cincinnati-based company in 2006. It helped the company get started and win contracts that have helped TriVersity's revenue double.

"I don't make any move at all without getting the input of the accelerator," Gravelly says.

Minority business accelerators have started in a handful of metropolitan areas in recent years as local businesses, chambers of commerce and economic development groups work to create more jobs and improve the quality of life in their regions. The Cincinnati accelerator, created by the Cincinnati USA Regional Chamber in 2003, has inspired officials and business people in the Greenville, S.C.; Charlotte, N.C., and Newark, N.J. areas to start similar programs.

A key goal of the accelerators is to help minority owned-companies win contracts with large companies. Despite the rapid growth in the number of minority-owned businesses — over 45 percent between 2002 and 2007, according to the Census Bureau — they struggle to get business with major companies. Many don't have the ability to fulfill million-dollar contracts, something the accelerators aim to change. But there's also a lingering perception that minority companies can't do the job or can't do it well, according to business owners and professors who study minority business. And although many minority companies can fulfill a contract, there's still resistance at many large companies to taking risks with a new supplier, no matter who owns it.

"Most people are not racist. They just don't like to change," says Crystal German, vice president of economic inclusion at the Cincinnati Chamber.

What are minority business accelerators?

Accelerators help companies speed up growth. The programs focus on a small number of companies that have shown potential to succeed and create jobs. To be in the Cincinnati program, a company must already be well-established, have annual revenue of \$1 million or more and have a business plan that shows it can grow significantly in the next two to five years. The goal is to help small companies grow into bigger ones so they can make a greater contribution to local economies.

"The theory is that the largest companies have the greatest potential to employ people, generate tax revenues, make charitable contributions and overall drive the economy," German says.

Mentors at the accelerators act as advisers, meeting with company owners, helping them improve operations and build strategies. They also connect owners with big customers.

Large corporations provide contract opportunities, mentoring or both. In Cincinnati, Fortune 500 members Macys Inc. and Procter & Gamble Co. are among those that have given more business to minority companies.

"What we do is try and not only provide counsel for the accelerator, but also connect the dots, the needs of our company with those of suppliers that are coming up in their ability to deal with P&G and Macy's," says Amy Hanson, a Macy's vice president and head of the accelerator's leadership council.

In Greenville, Ava Smith has enrolled in the accelerator there because she's being approached by companies all over the U.S. and she wants to be sure she can handle all the new business that comes her way. The program is in its first year.

"You don't know what you don't know," says Smith, owner of Flat Fee Hiring, a 12-year-old recruiting company in Greenville. "I'm going to the next level where I need to think like a CEO instead of a small business."



Mel Gravelly, president of TriVersity Construction, joined a program called a minority business accelerator even before he bought a controlling interest in the Cincinnati-based company in 2006. It helped the company get started and win contracts that have helped TriVersity's revenue double.

Why they exist

Local chambers of commerce and economic development agencies have started accelerators to help minority businesses create jobs. Officials say the inability of minority companies to expand holds back a region's economic growth.

"Look at the number of minority enterprises and how many are able to build jobs. It's grossly disproportionate from their majority counterparts," says Nika White, vice president of diversity and inclusion at the Greenville Chamber of Commerce.

One reason for the disparity is that a small company may not have the infrastructure, such as computer systems, and the experience to operate on the level needed to fulfill a big contract, says Jeffrey Robinson, a professor of management and entrepreneurship at Rutgers University. He is working on the Newark accelerator.

"There's a leap you have to take from the five-person company to a couple hundred, to being a multimillion-dollar company. You can't run them the same way," Robinson says.

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AWARDS

• CITY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur

• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

• 2014 Black History Month Award for
Commitment and Service to the African American
Community

Minority Advocate

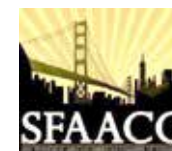
CALIFORNIA CERTIFICATIONS



• CPUC Clearing House

• San Francisco Human Rights Commission

MEMBERSHIP



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California Sub-Bid Request Ads

Bid Requests from Certified SBE Subcontractors and Suppliers for Structural and Miscellaneous Metals (including design-build and design-assist scope), Fire Protection (design build), Solar Thermal Water Heating System (design build)

HUNTERS VIEW PHASE 2 - BLOCKS 7 & 11 EARLY BID

This is a SFRA project with construction workforce and prevailing wage requirements.

Hunters View Phase 2 - Block 7 & 11
Middle Point Road
(Intersection - West Point Road)
San Francisco, CA 94124
Bid Date: 5/8/14 @ 2 PM

Voluntary Pre-bid Meeting on 4/23/14 at 10 AM at Jobsite Trailer located at Middle Point Rd. & West Point Rd. in San Francisco, CA 94124.

CAHILL CONTRACTORS, INC.
Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

Bid Requests from Certified SBE Subcontractors and Suppliers for ALL TRADES except for Earth Shoring

HUNTER'S POINT SHIPYARD PHASE I, BLOCK 56&57

This is a SFRA project with construction workforce and prevailing wage requirements.

Hunter's Point Shipyard Phase I, Block 56&57
Coleman Street at Innes Court
San Francisco, CA 94124
Bid Date: 5/15/14 @ 2 PM

Voluntary Pre-bid Meeting on 4/30/14 at 11 AM at Construction Assistant Program Trailer Located at 690 Hudson Ave., Trailer "B", San Francisco, CA 94124.

CAHILL CONTRACTORS, INC.
Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

REQUESTING SUB-BIDS

From All Qualified DBE Subcontractors/Sub-consultants/Suppliers/Vendors registered as a DBE or small business for:

Horsethief Creek Bridge Replacement,
Hesperia CA
Contract No. 08-OJ8504
Owner: CALTRANS

Reyes Construction is requesting bids for: (Subcontractors) Construction Trailer, Surveying, SWPPP, Scheduler, Rental Equipment, Traffic Control Material & Equipment, Demolition, Clearing and Grubbing, Structure Excavation, Structure Backfill, Dirt Import, Hazardous Waste Removals, Remove Traffic Striping, Reinforced Steel, Structural Concrete, Minor Concrete, CIDH Piles, Concrete Surface Textures, Stain Concrete, Concrete Barrier, Joint Seal, Electrical, Temporary Signal System, Landscape and Irrigation, Guardrail System, Temporary Fencing, Welding, Asphalt Grinding, AC Paving, AC Dike, Traffic Striping and Signage, Street Sweeping, Biologist. (Suppliers) BMP Materials, k-Rails, Aggregate, Crushed Aggregate Base, Deck Drain, PVC Pipe and fittings, Steel Casing, Steel Pipe, Filter Fabric, Geocomposite Drain, Misc. Metals, Ready Mix Concrete, Concrete Accessories, Concrete Forms, Bearing Pads, Precast Girders, Hot Mix Rubber Asphalt, Hot Mix Asphalt.

BID DATE: May 8th, 2014 @ 2:00PM

Reyes Construction, Inc.

State License Number 507561
1383 South Signal Drive, Pomona, CA 91766
Phone: 909-622-2259 • Fax: 909-622-3053
Contact: Estimating Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be viewed online at no additional cost at

1.) <http://www.bidmail.com/Sublogin.aspx>
(To request an invite please email estimating@reyesconstruction.com)

2.) Plans and Specifications may be obtained for a fee from
www.dot.ca.gov/hq/esc/oe/contract_awards_services.html

3.) Via ShareFile by request to estimating@reyesconstruction.com
Please fax quotes to: 909.622.3053

** REVISED OPPORTUNITY **

Kiewit Infrastructure West Co.

Request for Subcontractor/Supplier Quotes from Disadvantaged Business Enterprises (DBE), Minority Business Enterprises (MBEs), Women Business Enterprises (WBEs), and all Other Business Enterprises (OBEs), Subcontractors, Professional Services, Material Suppliers, and Equipment Suppliers:

Project Owner: Department of Water and Power of the City of Los Angeles
Project Name: River Supply Conduit Improvement Upper Reach - Units 5 & 6 Project
Project Proposal Due: Tuesday, April 29, 2014 @ 2:00PM PDT
Subcontractor/Supplier Quotes Due: Tuesday, April 29, 2014 @ 2:00PM PDT

On behalf of the bidding entity (may include a JV), Kiewit Infrastructure West Co., a subsidiary of Kiewit Corporation (Kiewit), is bidding as a prime contractor for the construction of the project listed above and is seeking sub-quotes from DBEs, MBEs, WBEs, and all OBEs.

Kiewit is requesting quotes from interested subcontractors, professional services, material suppliers, and equipment suppliers. All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors will be expected to provide bonding for 100% of their contract value. The subcontractors, professional services, material suppliers, and equipment suppliers must be able to accept all terms and conditions of the project under the subcontract.

Kiewit will conduct itself in good faith with all DBEs, MBEs, WBEs, and OBEs regarding participation on the project; utilizing the MBDA, U.S. SBA, California Supplier Clearinghouse, and/or CalTrans online resources.

We are accepting quotes for the following services/supplies: Acoustical Engineer, Geotechnical Engineer, Quality Control, Noise/Vibration Monitoring, Certified Arborist, Dumpster/Trash Service, Site Security, Hydro Test, Traffic Control / MOT, Aggregate, Cement and Concrete, Utility Material, Trucking & Hauling, Shoring and Underpinning, Excavation Support and Protection, Soil Treatment, Permeation Grouting, Storm Water Pollution Prevention Plan (SWPPP), H Piles Supply, Bored Pile, Instrumentation and Monitoring, Cathodic Protection, Manhole Covers & Frames, Asphalt Paving, Curb and Gutter, Irrigation System, Fencing, Planting, Landscaping Contractors, Concrete Reinforcing Installation, Concrete Reinforcing Supply, Cast-in-Place Concrete, Concrete Pumping, Precast Concrete Specialties, Welding Services, Steel Pipe, Hydraulic Valve, Basic Measurement and Control Instrumentation, Basic Electrical Materials and Methods, Grounding and Bonding, Electrical Identification, Conductors and Cable, Raceway and Boxes, Wiring Device, Lighting, Tunneling, Boring and Jacking, Microtunneling, Boring or Jacking Conduit, Steel Casing, Low Density Concrete, Grout, Pipes and Tubes, Valves, Piping Specialties, Mechanical Pipe & Fittings, Temporary Barriers & Enclosures, Sound Wall (design and install), Saw Cutting.

ADDITIONAL OPPORTUNITIES: Pumps, Surveying, CCTV, Striping, Heavy Lifting, Pipe Disinfection, Traffic Signaling, Rail

Quotes are to be submitted to:



Kiewit Infrastructure West Co.

10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816, Fax: (562) 309-8201

Contact Niels Kofoed, Niels.Kofoed@kiewit.com, (503) 849-8459, or
Brandon Morlet, Brandon.Morlet@kiewit.com (562) 946-1816 for questions.

To obtain more information about this bid or for assistance with the requirements of the proposal, project scheduling, insurance, bonding, lines of credit, equipment, supplies, and/or technical assistance, please contact Kiewit directly. Electronic versions of all project documents including plans and specifications can be found on the SmartBidNet database available through Kiewit. The project documents are also available for viewing at our office 10704 Shoemaker Ave, Santa Fe Springs, CA 90670) 7am - 5pm M - F. For more information pertaining to Smart Bid Net or to visit the office to view project documents, please contact Ann Klunder, Ann.Klunder@kiewit.com, (562) 946-1816.

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Candlestick Point in San Francisco

Opportunity to Perform CANDLESTICK PARK CONSTRUCTION ASSISTANCE PROGRAM (CAP) during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform CANDLESTICK PARK CONSTRUCTION ASSISTANCE PROGRAM (CAP)

for Candlestick Point Redevelopment

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7976>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

May 1, 2014 at 10:00 AM

LENNAR URBAN

One California Street, Suite 2700
San Francisco, CA 94111

Proposals must be submitted by
May 20, 2014 @ 2:00 PM (PST).

\$1 A WEEK FOR 52 WEEKS - 30th Anniversary Special
\$52.00 FOR THE FIRST 52 WEEKS

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Small Business Exchange Newspaper

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California Sub-Bid Request Ads

DeSilva Gates-Flatiron West, a Joint Venture of DeSilva Gates Construction, L.P. and Flatiron West, Inc., is soliciting for DBEs for the following project:

**CONSTRUCTION ON STATE HIGHWAY IN SAN MATEO COUNTY IN BURLINGAME FROM 0.3 MILE NORTH OF ANZA BOULEVARD TO 0.9 MILE SOUTH OF MILLBRAE AVENUE OVERCROSSING - ROUTE 101,
Contract No. 04-235844**

Federal Aid Project ACNHP-Q101(237)E

Owner: STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: May 13, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or material quotation for the following types of work including but not limited to:

DESILVA GATES CONSTRUCTION -

Estimator: Victor Le - Phone No. 925-829-9220, Fax No: 925-803-4263:

ADL BURIAL LOCATION REPORT, AERIALY DEPOSITED LEAD (TYPE Z-3), CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, EMULSION SUPPLIER, JOINT PLAIN CONCRETE PAVEMENT, LEAD COMPLIANCE PLAN, LEAD CONCRETE BASE, LIME STABILIZATION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, PREPAVING GRINDING, SLURRY SEAL, STRIPING, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT MIX ASPHALT (OPEN GRADED) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

FLATIRON WEST -

Estimator: Jeff Wells - Phone No. 707-742-6018, Fax No: 707-746-1603:

CONSTRUCTION AREA SIGNS/ROADWAY SIGNS, BRIDGE DEMO, EROSION CONTROL, LANDSCAPING/IRRIGATION, CIDH, JOINT SEAL ASSEMBLY, PRESTRESSING, REBAR, OVERHEAD SIGNS, PAINTING/CONCRETE STAIN, FENCING, METAL RAILING, MBGR, BRIDGE CONCRETE BARRIER, ELECTRICAL, CELLULAR CONCRETE, FURNISH/ERECT PRECAST GIRDERS, DSM WALLS SOIL CEMENT, STRUCTURE BACKFILL PERMEABLE MATERIAL, READY MIX, CONCRETE PUMPING, CONCRETE PILING, 24" STEEL PIPE PILE, WELDED STEEL PIPE, MISC. METALS, SWPPP PLAN (ENVIRONMENTAL COMPLIANCE), SWPPP MATERIALS, GEOTEXTILE MATERIALS, BRIDGE BEARINGS, FORMLINER, STREET SWEEPING, NOISE MONITORING.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates-Flatiron West, a Joint Venture. DeSilva Gates-Flatiron West, a Joint Venture will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates-Flatiron West's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates-Flatiron West, a Joint Venture

11555 Dublin Boulevard
P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com

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DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

SR 70/FEATHER RIVER BOULEVARD INTERCHANGE

Contract No. 2014-8002,

Federal No. STPL-5916(108)

OWNER: STATE OF CALIFORNIA - COUNTY OF YUBA

Office of the County Clerk, 915 8th Street, Suite 107, Marysville, CA 95901

BID DATE: May 6, 2014 @ 10:00 A.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, BRIDGE, BOX CULVERT, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL PERMANENT, EROSION CONTROL TEMPORARY, FENCING, GUARDRAIL, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SIGN STRUCTURE, STAMPED/TEXTURED PAVING, STRIPING, SWPPP PLAN, SURVEY/STAKING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT MIX ASPHALT (OPEN GRADE) MATERIAL, CRASH CUSHION.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard
P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Steve Lippis
Website: www.desilvagates.com

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 101 Reconstruct Overcrossing, Retaining Walls,

Ground Improvement - Burlingame

Caltrans #04-235844

BID DATE: May 13, 2014 @ 2:00 PM

O. C. Jones & Sons, Inc. is soliciting quotes (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Erosion Control, Sweeping, Dewatering and Non Storm Water Discharge System, Water Quality Sampling and Analysis, Temporary Fence, ADL Burial Location Report, Treated Wood Waste, Adjust Utilities, Cold Plane AC, Cap Inlet, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Z-3 ADL) (Type Y-1 ADL), (Type Y-2 ADL), Previous Backfill Material, Imported Borrow, Lightweight Embankment Material (Cellular Concrete), Subgrade Enhancement Geotextile Class B-2, Soil-Cement Ground Improvements, Weed Germination, Soil Amendment, Planting & Irrigation, Imported Topsoil, Hydroseed, Compost, Lime Stabilized Soil, Lean Concrete Base, Slurry Seal, Data Core, Tack Coat, Biofiltration Soil, Jointed Plain Concrete, Mechanically Stabilized Embankment, Temporary Shoring, Minor Concrete, Sign Structure, Roadside Signs, Prepare & Paint Concrete, Rock Slope Protection, Automatic Drainage Gate, Fencing, Delineator, Object Marker, Midwest Guardrail System, Wildlife Passage Way, Tubular Handrailing, Crash Cushion Type SCI-100GM, Striping & Marking, Electrical - Signals & Lighting, Stone Veneer, Ornamental Railing, CA-ST-10 Bridge Rail, Metal Lettering, Metal Bands, Precast Concrete Letters, Preparing Grinding, Inertial Profiler, Grated Line Drain, and Construction Materials

Contact: Jean Sicard @ O.C. Jones 510-526-3424 Fax 510-526-0990

Disney Construction, Inc. is soliciting quotes for (including but not limited to):

Asbestos Compliance Plan, Noise Monitoring, CIDH Concrete Piling, Prestressing Precast Girder, Precast Prestressed Concrete Girder, Joint Seal, Corbel Cap, Rebar, Bar Reinforcing Steel, Pipe Jacking, Misc. Iron and Steel, Concrete Barrier, Furnish Pile, Drive Pile, Cast-In-Steel Shell Concrete Pile

Contact: Rick Disney @ Disney Construction 650-259-9545 Fax 650-259-9651

O. C. Jones & Sons and Disney Construction, A Joint Venture

1520 Fourth Street • Berkeley, CA 94710

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ/Disney Construction for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ/Disney Construction is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at both offices or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

DeSilva Gates Construction is soliciting for SBEs for the following project
**LOWER SILVER CREEK FLOOD PROTECTION AND CREEK RESTORATION PROJECT,
MOSS POINT DRIVE TO CUNNINGHAM AVENUE (REACH 6B)
Project No. 40264008, Contract No. C0594**

OWNER: SANTA CLARA VALLEY WATER DISTRICT

Room B108 of the District's Administration Building, 5750 Almaden Expressway, San Jose, CA 95118

BID DATE: MAY 7, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

EROSION CONTROL MATERIALS, EROSION CONTROL MONITORING, SUPPLY AND INSTALL TEMPORARY EROSION CONTROL, SITE REVIEW AND MONITORING OF LIMITS, NOISE AND VIBRATION MONITORING, QUALITY ASSURANCE, CLEARING AND GRUBBING/DEMOLITION, TRUCKING FOR CHANNEL EXCAVATION, PLANTING AREA PREP, SUPPLY ARMORING AGGREGATE, TRUCK ARMORING AGGREGATE, MINOR STRUCTURES, FLOODWALLS, CIDH, SUPPLY DECOMPOSED GRANITE, SUPPLY AND DECOMPOSE GRANITE, UNDERGROUND IMPROVEMENTS/ROCK SLOPE PROTECTION, HABITAT SEEDING, IRRIGATION, PLANTING, ESTABLISHMENT MAINTENANCE.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard
P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Frank Augustson
Website: www.desilvagates.com

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Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

California Sub-Bid Request Ads

Seeking **SBE, DBE, DVBE, Emerging and Local Businesses**
Subcontractor for the following project:

**Valley College Athletic Training Facility
Los Angeles Community College District (LACCD)
Los Angeles Valley College
5200 Fulton Ave., Van Nuys, CA 91401
Bids are due by 5pm on May 19, 2014**

Project consists of a Stadium Field House, a Baseball / Softball Field House, a Baseball Field and (2) Softball Fields, and an Archery, Hammer Throw and Discus throw area which includes an Archery storage shed. The Stadium Field House is a 20,945 square feet facility on one floor including team and coaches locker rooms, weight room, sports medicine room, meeting room, coaches offices, and equipment storage and laundry. It is a Type II B Construction, load-bearing masonry walls and steel roof framing. The Baseball/Softball Field House is a 10,738 square feet facility on one floor including team and coaches' locker rooms, sports medicine room, coaches' offices, field storage, public restrooms, and a concession. It is a Type II B Construction, load-bearing masonry walls and steel roof framing. The Baseball Field has synthetic turf and includes bleacher seating for 512 with a 144 square foot press box (Press box and Bleachers are not part of this contract), dugouts, bullpens, batting cages, and perimeter fencing. The (2) Softball Fields have synthetic turf and include 4 tier bleacher seating for 150 and a 144 square foot press box for each Field, dugouts, bullpens, batting cages, and perimeter fencing. Project includes all indicated site work such as utility connections, parking, site paving, landscaping, and site lighting.

- Prevailing Wage
- SBE, DBE, DVBE, Emerging and Local Businesses strongly encouraged
- Project Labor Agreement per LACCD in effect

Pankow

199 S. Los Robles Ave, Suite 300
Pasadena, California 91107
(626) 304-1190 • (626) 696-1782 Fax
Contact: **Monica Jimenez** • mjimenez@pankow.com

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS
FOR THE FOLLOWING PROJECT:

Rt 80 Poly Overlay Donner Lake Undercrossing

Caltrans Project #03-4M6104 – Electronic Bid, Bid Date: April 30, 2014 at 2:00 pm

We hereby encourage responsible participation of local Disabled Veteran Business Enterprises (5% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Job Site Mgmt, Prepare Water Pollution Control Prgm, Temp Reinforced Silt Fence, Temp Const. Entrance, Temp Concrete Washout, Temp Clear Water Diversion, Temp Fence (Type ESA), Repair Spalled Surface Area, Remove Polyester Concrete Overlay, Remove Unsound Concrete, Prepare Concrete Bridge Deck Surface, Furnish Polyester Concrete Overlay Place Polyester Concrete Overlay, Demo Bridge (Partial), Temp Support, Structural Concrete Bridge, Drill and Bond Dowel (Chemical Adhesive), Clean Expansion Joint, Snowplow Deflector, Joint Seal, Bar Reinforcing Steel (Epoxy Coated), Galvanic Anodes, Misc Metal, Pain Traffic Stripe, Traffic Control System, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation..



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation.
The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor. AN EQUAL OPPORTUNITY EMPLOYER

Candlestick Point in San Francisco

Opportunity to Perform GRIFFITH STREET AND GILMAN AVENUE COMBINED SEWER services during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform **GRIFFITH STREET AND GILMAN AVENUE COMBINED SEWER** services for Candlestick Point Redevelopment.

For more information, please visit: <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7998> The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk: MAY 6, 2014 @ 10:00 AM

101 HORNE AVE., HUNTERS POINT SHIPYARD

San Francisco, CA 94124

LENNAR URBAN

One California Street, Suite 2700 • San Francisco, CA 94111
Proposals must be submitted by **May 22, 2014 @ 2:00 PM (PST)**.

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in San Mateo County in Burlingame from 0.3 Mile North of Anza Boulevard to 0.9 Mile South of Millbrae Avenue Overcrossing

Contract No. 04-235844 Federal Aid Project ACNHP-Q101(237)E

Engineer Estimate \$44,252,000

Excluding plant establishment, work to be complete within 600 Working Days

Goal: DBE 8%

REVISED BID DATE: May 13, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Demolition/Bridge Removal, Clear & Grub, Landscaping, Hydroseeding, Erosion Control, Irrigation, Limetreatment, Slurry Seal, AC Dike, Grinding, Pile Driving, Prestressing Concrete Cast-in-Place, Precast Concrete Girders, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Rock Slope Protection, Concrete Curb & Sidewalk-Misc.-Ditches-Textured-Stamped, Fencing, Object Marker, MBGR, Metal Railing, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, Surveyor, SWPPP Planning, Water Truck, Sweeper, Hazardous Substance Removal, Prepare and Paint Concrete, Underground-Sewer-Storm-Water, Stone Veneer, Import Topsoil/Biofiltration Soil, Pipe (Underground) Materials.

Scope of Work: Reconstruct overcrossing, retaining walls, ground improvement.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch at 925-606-2400, or e-mail jpitsch@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

Water Pollution Control Facility Aeration System Retrofit

City of Woodland CIP #12-02

Engineer Estimate: \$16,874,000

NEW BID DATE: May 20th, 2014 @ 2:00pm

Requesting Sub-quotes for (including but not limited to): Asphalt Paving, Structural Concrete, Reinforcing Steel, SWPPP, Underground, HVAC, Painting, Masonry, Structural Steel, Roofing, Electrical, Demolition.

Scope of Work: Demo of existing facilities, blower building, oxidation ditch improvements, RAS pump station, new remote electrical bldg., tertiary filter influent pump station improvements, secondary effluent diversion pipelines, splitter box improvements, civil and yard facilities improvements, electrical system improvements, repair and reconstruction of existing improvements.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or City of Woodland website: www.planroom.us/cityofwoodland, or Signature Reprographics 916-454-0800. Contact Fraser Bradford 925-606-2400 fraser.bradford@rgwconstruction.com for any questions, including bonding, lines of credit, insurance, scheduling, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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Small Business Exchange Newspaper

ORDER FORM ON PAGE 16

California Sub-Bid Request Ads

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Replace Horsethief Creek Bridge on Route 138

Caltrans Contract No.: 08-0J8504

District 08 on Route 138

DBE Goal: 9%

Bid Date: May 8, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

Job Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temp Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Cold Plane Asphalt Concrete Pavement, Concrete Barrier, Bridge Removal, Clearing & Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation (Bridge), Structure Backfill, Erosion Control, Fiber Rolls, Class 2 Aggregate Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, CIDH Concrete Piling, Prestressing Precast Girder, Structural Concrete (Bridge), Minor Concrete, Joint Seal, Bar Reinforcing Steel (Bridge), Roadside Sign, Corrugated Steel Pipe, Flared End Section, Rock Slope Protection, Rock Slope Protection Fabric, Miscellaneous Metal, Miscellaneous Iron and Steel, Thermoplastic Traffic Stripe, Landscape and Irrigation, Temporary Signal System, Asbestos Removal, Biologist, Permanent Steel Casing, CIDH (Rock Socket), Precast Concrete Girder, Stain Concrete, Temporary Arroyo toad Fence.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
 Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
 Ph: (951) 684-5360, Fax: (951) 788-2449
 Email: joe.sidor@skanska.com

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Construction on State Highway 111 in Imperial County near Niland

from Main Street to Imperial County Line

Caltrans Contract No.: 11-2M4404

DBE Goal: 9%

Bid Date: May 8, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

LEAD COMPLIANCE PLAN, CONSTRUCTION AREA SIGNS, TRAFFIC CONTROL SYSTEM, PORTABLE CHANGEABLE MESSAGE SIGN (EA), JOB SITE MANAGEMENT, PREPARE WATER POLLUTION CONTROL PROGRAM, REMOVE THERMOPLASTIC TRAFFIC STRIPE, REMOVE THERMOPLASTIC PAVEMENT MARKING, COLD PLANE ASPHALT CONCRETE PAVEMENT, SHOULDER BACKING, SAND COVER (SEAL), ASPHALT-RUBBER BINDER, ASPHALTIC EMULSION (FOG SEAL COAT), PRECOATED SCREENINGS, PREPAVING INERTIAL PROFILER, PREPAVING GRINDING DAY, PROFILE GRINDING, THERMO PAVE MARKING (ENHANCED WET NIGHT VISIBILITY), PAINT TRAFFIC STRIPE (1-COAT), 4" THERMO TRAFFIC STRIPE (ENHANCED WET NIGHT VIS), 4" THERMO TRAFFIC STRIPE EWN VIS-BROKEN 36-12, 8" THERMO TRAFFIC STRIPE (ENHANCED WET NIGHT VIS), PAVEMENT MARKER (RETROREFLECTIVE), MAINTAIN EXISTING TRAFFIC MANANGMENT SYSTEM ELEMENTS DURING CONSTRUCTION.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
 Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
 Ph: (951) 684-5360, Fax: (951) 788-2449
 Email: tom.mehas@skanska.com

****This is a Prevailing Wage Project****
*****THIS PROJECT HAS A MANDATORY 15% SBE GOAL*****

PROJECT: West Aircraft Maintenance Area Project (WAMA)

LOCATION: Los Angeles Airport (LAX)

IFB NO.: 19561

BID DATE: May 6, 2014 • BID TIME: 2:00 P.M.

Please respond by 5:00 p.m., May 5, 2014

We are seeking quotes for the following, but not limited to, work items: Traffic Control, Temp Erosion Control, Asphalt Paving, Fencing/Guardrail, Airfield Lighting/Electrical, Blast Deflector, Concrete Bollards, Mill AC Pavement, Aggregates, Pavement Markings/Striping, Curb & Gutter, Chain Link Fencing, Metal Beam Guardrail, RCP (Class V) Storm Drain, Catch Basin, Manhole, Sewer Pipe, Underground/Water Lines, Oil/Water Separator, Sump Pump Station, HVAC, Signs, Trucking/Hauling, Security Guard, Barricades, Sweeping, Reinforcing Steel, Trench Drain, Dowels/Dowel Baskets.

Griffith/Coffman a Joint Venture

9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone 858-536-3100 • Fax 858-586-0164

Email: estimating@coffmanspecialties.com

GCJV is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through the City department's plan room, or on the Los Angeles Business Assistance Virtual Network (LABAVN) website at <http://www.labavn.org/bid.cfm?19561>. We are an EOE & seriously intend to negotiate with qualified firms. Non-SBE Subs/Suppliers: Indicate 2nd tier SBE participation offered on your quotation as it will be evaluated with your price.



19 PAMARON WAY, NOVATO, CA 94949 • PHONE: (415) 382-1188 FAX: (415) 883-7529

CONTACT: ADRIANNE LEWIS • Email: Adrienne@arntzbuilders.com

REQUESTS QUOTATIONS FROM CITY OF OAKLAND CERTIFIED LBE, SLBE, VSLBE SUBCONTRACTORS & SUPPLIERS AND DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

GOLDEN GATE RECREATION CENTER IMPROVEMENTS

CITY PROJECT NO. C457510

OAKLAND, CA

BID DATE: MAY 13, 2012 at 10:00AM

ESTIMATE: \$6,500,000

Trades needed but not limited to: Demolition, concrete, structural steel, steel deck, rough and finish carpentry, architectural woodwork, building insulation, standing-seam metal roof panels, TPO roofing, flashing and sheetmetal, hollow metal doors and frames, custom wood doors, access doors and panels, folding aluminum and glass walls, glazed window wall assemblies, door hardware, glazing, louvers, gyp board, plaster, tile, acoustical ceilings, wood athletic flooring, resilient base, resinous flooring, tile carpeting, fiberglass wall panels, painting and coatings, high performance coatings, visual display boards, signage, toilet compartments & accessories, operable partitions, corner guards, fire extinguisher cabinets, food service equipment, projection screens, stage curtains, window shades, recessed floor grilles, site furnishings, fire sprinklers, plumbing, HVAC, electrical, fire alarm, site demo, grading and paving, pavement marking, site fencing, chainlink fencing and gates, landscaping and underground.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS INC STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES THE RIGHT FOR ARNTZ BUILDERS INC TO REQUIRE SUBCONTRACTORS TO PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BONDS OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS

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Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

California Sub-Bid Request Ads

Turner

CALIFORNIA AFFORDABLE HOUSING INITIATIVE OAKLAND, CA REQUEST FOR PREQUALIFICATION OF BIDDERS ONLY Request for Proposal and Proposals from MBE/WBE/DVBE

TURNER CONSTRUCTION COMPANY IS ACCEPTING PREQUALIFICATIONS FOR SUBCONTRACTORS FOR A BUILDING RENOVATION FOR CALIFORNIA AFFORDABLE HOUSING INITIATIVE LOCATED IN OAKLAND, CA.

Project Description:

The project is a renovation of 25,000sf for a 2 story existing office building in Oakland, CA. Work includes construction of office space, mechanical/electrical equipment, new roof, exterior modifications and structural upgrades.

Project Schedule:

July 2014 to March 2015.

Prequalification:

All subcontractors MUST be pre-qualified to submit a Proposal. PREQUALIFICATION PACKAGES MUST BE COMPLETED AND SUBMITTED PRIOR TO May 15, 2014 at 10:00AM. ONLY PRE-QUALIFIED SUBCONTRACTOR'S PROPOSALS WILL BE ACCEPTED. The prequalification instructions can be found at: <https://turnernorcal.box.com/cahi>

A LINK WILL BE PROVIDED TO PREQUALIFIED SUBCONTRACTORS TO PROVIDE A LUMP SUM BID. DOCUMENTS WILL BE AVAILABLE LATE MAY 2014.

QUESTIONS DURING PREQUALIFICATION PROCESS:

Direct all questions to Turner Construction via fax, attention Purchasing Department at 415-705-7949 (FAX) or e-mail at: turnersfbids@tcco.com

Bid Packages Turner Construction is signatory to the Carpenters and Laborers Union.

BP#01 - Demolition	BP#14 - Ceramic Tile & Stone
BP#02 - Landscaping/Irrigation	BP#15 - Acoustical Ceiling Tile
BP#03A - Grading/Paving/Striping	BP#16 - Flooring
BP#04 - Concrete / Site Concrete / Shotcrete	BP#17 - Painting
BP#05 - Masonry	BP#18 - Misc Accessories
BP#06 - Misc Steel / Structural Steel	BP#19 - Signage
BP#07 - Structural Wood Framing	BP#20 - Residential Equipment
BP#08 - Millwork / Finish Carpentry	BP#21 - Window Treatments
BP#09 - Waterproofing / Roofing	BP#22 - Elevator
BP#10 - Doors / Frames / Hardware	BP#23 - Plumbing
BP#11 - Operable Partition	BP#24 - Fire Protection
BP#12 - Glass & Glazing	BP#25 - Mechanical & Controls
BP#13 - Drywall & Plaster	BP#26 - Electrical & Fire Alarm
	BP#27 Site Utilities

Contractor is required to pay the higher wage determined by either the State Prevailing Wage or Davis Bacon. The Contractor agrees to comply with all provisions of California Labor Code Sections 1771, 1775, 1776, 1777.5, 1813, and 1815 and Davis Bacon Act.

This contract is subject to Federal labor standards, affirmative action requirements, Section 3 Requirements of the HUD Act of 1968, Minority and Women Owned Business Enterprise standards.

BID DATE: May 7, 2014 @ 2:00PM

WE ARE REQUESTING QUOTATIONS FROM ALL QUALIFIED SBE SUBCONTRACT AND MATERIAL SUPPLIERS FOR THE FOLLOWING PROJECT:

**LOWER SILVER CREEK FLOOD PROTECTION AND
CREEK RESTORATION PROJECT
PROJECT NO. 40264008
CONTRACT NO. C0594**

SANTA CLARA VALLEY WATER DISTRICT

Sub-Trades needed, but not limited to: CIDH, Concrete Structure, Demolition, Erosion Control, Fencing, Hydroseeding, Landscaping, Retaining Walls, Survey, Trucking, Underground and Vibration Monitoring.

Plans and Specs are available for viewing in our Livermore Office.

100% Performance and Payment Bonds may be required. Please call for assistance with bonding and insurance or obtaining necessary equipment, supplies or material for this project.

Goodfellow Top Grade is a Union Contractor and is signatory to the Operating Engineers, Laborers and Teamsters Unions. Any non-signatory subcontractors will be required to sign an agreement for trades covered under Goodfellow Top Grade's agreements.

Contact: GRANT RHODES

GOODFELLOW TOP GRADE CONSTRUCTION, LLC.

50 Contractors Street • Livermore, CA 94551

T: (925) 449-5764 • F: (925) 449-5875

An Equal Opportunity Employer

Requests sub-bids from qualified Small/Micro Business Enterprise (SBE) subcontractors, suppliers, truckers certified by California Department of General Services for the following project:

**LOWER SILVER CREEK FLOOD PROTECTION & CREEK RESTORATION
MOSS POINT DRIVE TO CUNNINGHAM AVENUE (REACH 6B)**

SANTA CLARA VALLEY WATER DISTRICT

CONTRACT #C0594 • Project No. 40264008

Bids: MAY 7, 2014 @ 2:00 pm

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704

Phone: 415-421-9500 • Fax: 415-421-9600

DGS-certified small/micro business enterprises wanted for the following items, including, but not limited to: demolition & disposal, SWPPP, noise control, erosion control, hydroseeding, structural excavation & backfill, landscaping & revegetation, site utilities, storm drain, RCP storm drain, traffic control, chain link fencing & gates, structural concrete, joints, waterstops, sealants, rebar, flood walls, slope protection, grouted rock slope protection

Bonding, insurance, lines of credit & any technical assistance or information related to the plans or specification & requirements for the work will be made available to interested DGS certified small & micro business suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DGS certified small & micro business suppliers & subcontractors.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Requests proposals/quotes from all qualified subcontractors, suppliers, and truckers certified by the State of California Dept. of General Services as a Small Business Enterprise (SBE), or by the Transportation Authority's Disadvantaged Business Enterprise (DBE), or certified by the City & County of San Francisco as a Local Business Enterprise (LBE).

FOLSOM & FREMONT STREET OFF-RAMP

REALIGNMENT PROJECT

City & County of San Francisco Transportation Authority

Bids: May 14, 2014 @ 3pm

SUBCONTRACTING GOAL: SBE - 50%

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704

Phone: 415-421-9500 • Fax: 415-421-9600

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Robert A. Bothman

An Equal Opportunity Employer,

is requesting bids from qualified SBE subcontractors and suppliers for the following trades: Demolition, Survey, Dewatering, Bypass Pumping, Rebar, Underground, Trucking, Fencing, Concrete Pumping, Earthwork/Grading, Rock Slope Protection, Traffic Control, SWPP Plan, Signage, Materials (Aggregate/Concrete) Drilling (CIDH) Erosion Control, Irrigation, Planting.

Portions of work can be broken out to encourage SBE participation.

LOWER SILVER CREEK FLOOD PROTECTION & CREEK RESTORATION PROJECT

Owner: Santa Clara Valley Water District

Bid Date: Wednesday, May 7, 2014 at 2:00 PM

Bid documents can be viewed at our office or by contacting us for a link to access the plans and specifications.

Please call our office for any assistance including but not limited to bonding, insurance, lines of credit, equipment, supplies and or materials.

Robert A. Bothman, Inc.

650 Quinn Ave • San Jose, CA 95112

Phone: (408) 279-2277 • Fax: (408) 279-2286

Stephanie Hunt • shunt@bothman.com

Sub Bids Requested From Qualified

LBE Subcontractors & Suppliers for

**West Contra Costa Unified School District Pinole Valley High School Off-Site Parking and
Traffic Signal**

Location: Pinole, CA

Project No. 3621377-10

Bid Date: May 7, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Lime Treatment; Trucking; Striping; Electrical; Slurry Seal; Rebar; and Fencing.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Kevin Exberger

An Equal Opportunity Employer

Japan's Historical Meeting With S.F. African American Chamber

Continued from page 1



SUB-BID REQUEST ADS

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Santa Clara County Near Gilroy at Various Locations from 0.2 Mile North of Bella Vista Lane to 0.2 Mile East of Watsonville Road
Caltrans Contract No. 04-2A2504

Federal Aid Project HSSTP-S152(080)E

Engineer Estimate: \$14,100,000 - 700 Working Days

Goal: DBE 11%

NEW BID DATE: April 29th, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Oils (Prime & Tack), Construction Area Signs, Traffic Control, Cold Plane, Demolition of Concrete Barrier, Clear & Grub, Erosion Control, AC Dike, Reinforcing Steel, Signs Roadside, Object Marker, MBGR, Concrete Barrier, Thermoplastic and Painted Traffic Stripe & Marking, Temporary Signal Systems, Message Signs Modify, SWPPP Planning, Trucker, Soil Nails, Shotcrete, Underground, Rumble Strip, Painting & Staining Concrete (Anti-Graffiti).

Scope of Work: Roadway for realignment, and construct retaining walls.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch 925-606-2400 john.pitsch@rgwconstruction.com for questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

DBE, MBE/WBE, SBE Subcontractor - Material Suppliers
 Subcontractor/material supplier certifications accepted from USEPA, SBA, CUCP, Tribal, State & Local Governments, independent private organization certifications.

(Note: Entities can no longer self-certify and contractors and subcontractors must be certified at bid opening).

Water Pollution Control Facility Aeration System Retrofit
CIP 12-02

Owner: City of Woodland

Location: City of Woodland, CA

NEW BID DATE: May 20, 2014 @ 2:00 PM

TRADES: Fiberglass Reinforced Plastic Handrail and Guardrail, Hollow Metal Doors and Frames, Chemical Tank Mixers, Peristaltic, Submersible, Sump Pumps, Sub. Horizontal Axial Flow Pumps, Direct Drive Hi Speed Turbo Blower Sys., Diffused Aeration System, Welded SS Aboveground Storage Tanks, Mechanical (Pipe, Valves and Fittings), Electrical, Aggregates, Demolition, CLSM, AC Paving, Fences & Gates, Paving, Concrete Accessories, Door Hardware, Glazing, Painting, HVAC, Evaporative Coolers, Concrete Reinforcing, CIP Concrete, Mortar & Masonry Grout, Structural Steel, Structural Aluminum, Steel Decking, Metal Fabrication, Floor Access Doors, Overhead Coiling Doors, Safety Equipment, Vertical Shaft Mixers, Gravity Ventilators, Fiberglass Reinforced Plastic, Sheet Waterproofing, Water Repellents, Roof & Deck Insulation, Membrane Roofing, Flashing & Sheet Metal, Roof Specialties & Access., Roof Hatches, Joint Sealants, High-performance Coatings, Aluminum Covers

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763

Phone: (916) 351-0457 • Fax: (916) 351-1674

Contact: **Karen Reichenberger**

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications.

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

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ORDER FORM ON PAGE 16

Policy Development

Affirmative action proposal in California Legislature reignites old debate, divides Democrats

By Juliet Williams

Nearly 20 years after California became the first state to ban the use of race and ethnicity in college admissions, a proposal to reinstate affirmative action has sparked a backlash that is forging a new divide in the state's powerful Democratic Party and creating opportunity for conservatives.

The debate is unfolding in the nation's most populous and most ethnically diverse state as an unrelated U.S. Supreme Court ruling upholds voters' rights to decide whether racial considerations should factor into university selections.

The California proposal would allow voters to rescind their state's affirmative action ban, but unexpected pushback from families of Asian descent who mobilized through Chinese-language media, staged rallies and organized letter-writing campaigns has all but killed the measure.

"I was surprised," said Sen. Ed Hernandez, D-Covina, the author of the bill. "I didn't expect it."

Asian-American students are enrolled at many of California's top schools in numbers far greater than their proportion of the state's population. Critics of Hernandez's plan expressed concern that qualified students would be dismissed simply because of their ethnicity.

The ensuing debate has reopened an old fissure over the role of race in college admissions, divided Democrats along racial lines and created an opportunity for the California GOP.

California voters were the first in the nation to ban the use of affirmative action in university admissions in 1996. Hernandez has tried recently to undo that action, saying it harms black and Latino students. His proposal, SCA5, was his fourth attempt.

A similar voter-approved ban in Michigan was upheld by the nation's highest court Tuesday, but that ruling is not expected to change the discussion in California, where the prohibition is likely to remain in place independent of the court decision.

Hernandez's proposal sailed through the state Senate in January on a Democratic Party-line vote.

Legislative leaders, however, pulled the bill before it could be debated in the Assembly after the harsh reaction.

The controversy highlights the complexity of racial politics in California, where the public school system has struggled for decades to improve achievement. Critics of the affirmative action ban say it's part of a school system that fails black and Latino students.

Blacks and Latinos are more likely to attend the state's lowest-performing schools than their white or Asian counterparts, affecting their ability to be accepted into four-year universities, where they are underrepresented.

Rather than debate Hernandez's full proposal, lawmakers now plan to hold hearings about affirmative action and other aspects of campus equality.

The state's governing party has split along racial lines. Three Asian-American senators, all Democrats who were seeking higher office at the time, withdrew their support of the bill after being bombarded by public criticism.

Six black and Latino lawmakers have since withdrawn their endorsements of Sen. Ted Lieu, who is Chinese-American, in a Los Angeles-area congressional race where he faces another Democrat in the primary. And some black and Latino Assembly members this month withheld votes from unrelated legislation about the state's carpool program by Assemblyman Al Muratsutchi, D-Torrance, who is Japanese-American.

The Senate's Democratic leader, President Pro Tem Darrell Steinberg, acknowledged the animosity. He said in a statement that he wanted "a serious and sober examination" of affirmative action, adding "I am deeply concerned anytime one ethnic group turns on another."

At some campuses, including UC-San Diego and UC-Irvine, Asian-American students accounted for more than 45 percent of admitted freshmen last year.

Hispanics have slightly overtaken whites as the largest ethnic group in California, although both groups represent about 39 percent of the population. Asian-Americans — a population that includes Filipinos, Chinese, Indians, Japanese, Viet-



Senate President Pro Tem Darrell Steinberg, D-Sacramento, left, talks with Sen. Ed Hernandez, D-Covina at the Capitol in Sacramento, Calif., Monday, April 21, 2014. Hernandez proposed a constitutional amendment that would ask voters to again allow public colleges to use race and ethnicity when considering college applicants. The proposal stalled this year after backlash from Asian Americans. (AP Photo/Rich Pedroncelli)

namese, Laotians and others — comprise about 13 percent. Blacks are less than 6 percent.

Hernandez said nothing in his proposal would impose quotas based on ethnicity, which have been ruled unconstitutional. He said race, ethnicity and gender would be added to a list of factors college admissions officers already consider, such as extra-curricular activities and family income.

"Rather than create a wedge, my idea is to have a real public debate about this," he said. "What's wrong with talking about race?"

The uproar has created a potential inroad for California's minority party.

Republicans have struggled to attract younger and non-white voters since the mid-90s, when Republican Gov. Pete Wilson supported a proposal that banned immigrants in the country illegally from access to most social services, Proposition 187 in 1994, and the constitutional amendment that prohibited the use of racial considerations in education, state hiring and contracting, Proposi-

tion 209 in 1996. Arizona, Florida, Michigan, Nebraska, New Hampshire, Oklahoma and Washington subsequently adopted similar bans.

Seeking to capitalize politically, Republicans are now targeting upwardly mobile Asian-Americans angered by the proposal. Peter Kuo, a Republican candidate for state Senate, has been outspoken on the issue during his campaign for an eastern San Francisco Bay Area district that is 40 percent Asian-American.

"The Democratic Party is the party using the name of equality and diversity to lower the standard and preventing us from going into higher education, instead of using merit, which is the way we thought it was going to be," said Kuo, who came with his family from Taiwan when he was 14.

"I can't go and tell my kids, 'Hey, because you're Asian you can't get into the school you want,'" he said. "The American dream is really built on hard work, education and equality."

Source: U.S. News

Sonia Sotomayor cries foul on affirmative action decision

Continued from page 1

who may resolve it," Kennedy said.

In a separate opinion siding with Kennedy, Justice Antonin Scalia said Michigan residents favored a colorblind constitution and "it would be shameful for us to stand in their way."

Strongly dissenting from the majority, Justice Sonia Sotomayor said the decision trampled on the rights of minorities, even though the Michigan amendment was adopted democratically.

"But without checks, democratically approved legislation can oppress minority groups," said So-

tomayor, who read her dissent aloud in the courtroom Tuesday. Justice Ruth Bader Ginsburg sided with Sotomayor.

Michigan voters "changed the basic rules of the political process in that state in a manner that uniquely disadvantaged racial minorities," Sotomayor said.

Judges "ought not sit back and wish away, rather than confront, the racial inequality that exists in our society," she said.

Chief Justice John Roberts and Justices Stephen Breyer, Samuel Alito, Scalia and Thomas agreed with Kennedy.

Responding to Sotomayor, Roberts said it "does more harm than good to question the openness and candor of those on either side of the debate."

Justice Elena Kagan did not take part in the case, presumably because she worked on it at an earlier stage while serving in the Justice Department.

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Visit SBE Website
www.sbeinc.com

The screenshot shows the homepage of the Small Business Exchange (SBE). At the top, there is a green banner with the word "BUSINESS" in white. Below this, there is a section titled "Concerned about DBE Compliance?" with a sub-headline "SBE helps businesses with targeted outreach to find the firms you need." To the right of this section, there is a smaller box with the text "Whether You're a Small Business Looking for Opportunities, or a Firm or Agency Seeking Small Businesses, the Small Business Exchange has the resources you need to succeed." Below this, there is a list of services offered, including "Free 90-day Small Business Exchange ID" and "Free 90-day Small Business Exchange ID". The bottom of the page features a "PUBLISH YOUR ADVERTISEMENT" button.

Public Legal Notices



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2014-BT-11, San Rafael Transit Center Security Improvements**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District on **Tuesday, May 20, 2014, by 2:00 p.m., PT**, at which time bids will be publicly opened and read.

This public works Project consists of, in general, installation of new video camera mounts, realtime monitor display cabinet mounts and steel support frame; installation of electrical and data conduits, electrical wiring, data cabling, electrical pull boxes, and equipment boxes at the existing C. Paul Bettini San Rafael Transit Center (SRTC) facility located in San Rafael, CA. The work includes relocation of existing free standing transit signs; fabrication and installation of beam mount and column mount camera attachments, steel support frame and mounts for realtime monitor display cabinets, furnish and install electrical and data conduits, electrical wiring and data cabling, electrical pull boxes, and equipment boxes, removal and reinstallation of portions or bird control netting; removal and relocation of an existing bronze memorial plaque; health and safety compliance; and all other work items as required to complete the Project titled San Rafael Transit Center Security Improvements, as shown on the Contract

Plans and as specified in the Contract Documents.

Night time work will be required in order to avoid impacting ongoing bus operations at the SRTC.

A non-mandatory pre-bid conference and job site tour will be held at the San Rafael District Conference Room, Administration Building, 1011 Andersen Drive, San Rafael, CA on **Tuesday, May 6, 2014, at 10:00 a.m., PT**.

This is a Public Works contract. Bidders bidding as the prime contractor shall possess a valid **State of California Class A General Engineering Contractor's License or a State of California Class B General Building Contractor's License**. All subcontractors, if any, shall be properly licensed by the State of California to perform specialized trades.

The District hereby notifies all Bidders that it is the policy of the District to ensure nondiscrimination on the basis of race, color, national origin, or sex in the award and administration of contracts. Bidders are strongly encouraged to obtain Disadvantaged Business Enterprise (DBE) participation on this project, although there is no contract-specific DBE goal. Bidders are encouraged to attend the pre-bid conference to better understand the applicable DBE requirements. For DBE assistance, contact Artemise Davenport, DBE Program Analyst, at (415) 257-4581.

This Contract is subject to financial assistance from the U.S. Department of Transportation. Bidders will be required to certify that they have not been suspended or debarred from participation in federally funded contracts. Bidders must also disclose lobbying activities. Full compliance with all applicable Safety and Health Standards, DBE requirements,

Equal Employment Opportunity, and Americans with Disabilities Act laws and regulations will be required of the successful Bidder.

Due to the financial assistance from the U.S. Department of Transportation, this Contract is also subject to Buy America compliance. Bidders will be required to submit an executed Buy America Certificate (Attachment N to the Proposal). With regard to meeting the Buy America requirements, Bidders' attention is directed to the FTA's Dear Colleague letter dated February, 17, 2011, located at http://www.fta.dot.gov/12358_12450.html. In light of the FTA's advice contained therein, with regard to the granting of Buy America waivers, the District will not award a contract to a Bidder that does not certify compliance with the Buy America requirements on the "Buy America Certificate" included as Attachment N in the Proposal.

District reserves the right to reject any and all bids or to waive any irregularities or informalities in any bid or in the bidding procedure. No Bidder may withdraw its bid for a period of ninety (90) days after the date of opening bids.

The successful Bidder shall furnish a performance bond and a payment bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates as established by the Director of the California Department

of Industrial Relations will apply to this Contract. The prevailing wage rates established by the California Department of Industrial Relations can be viewed at the District's Engineering Office, and are available at <http://www.dir.ca.gov/DLSR/PWD>.

Minimum wage rates for this Project, as determined by the U.S. Secretary of Labor, are set forth in the Special Provisions, Section 10A. If there is a difference between the minimum wage rates determined by the Secretary of Labor and the prevailing wage rates determined by the State for similar classifications of labor, Contractor and its subcontractors shall pay no less than the higher wage rate.

To inspect and obtain Contract Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Bus Transit Division and look for Contract No. 2014-BT-11. Contract Documents are also available from the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, 94129 by e-mail at districtsecretary@goldengate.org, by telephone at (415) 923-2223, or by facsimile at (415) 923-2013. There is a non-refundable purchase price of fifty dollars (\$50) for hard copies of the Contract Documents. Full sized Contract Plans, not available for download, will be available for purchase upon request for an additional fifty dollars (\$50).

/s/ Amorette M. Ko-Wong,

Secretary of the District

Dated: April 17, 2014

4/17, 4/24/14

CNS-2610710#

SMALL BUSINESS EXCHANGE



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2014-FT-10, Routine Dry-Docking of the M.V. Del Norte Ferry**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, May 13, 2014, at 2:00 p.m., PT**, at which time bids will be publicly opened and read.

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing by **Friday, May 2, 2014, at 4:30 p.m., PT**.

The Bid Documents are available for download on the District's web site. To download the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Ferry Division and look for Contract No. 2014-FT-10.

To inspect and obtain the Bid Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at districtsecretary@goldengate.org, by facsimile at (415) 923-2013, or by telephone at (415) 923-2223.

/s/ Amorette M. Ko-Wong,

District Secretary

Dated: April 22, 2014

4/24, 5/1/14

CNS-2613922#

SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 2424J (ID No. FCE14109) AS-NEEDED PAVING CONTRACT NO. 10

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on May 14, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is on an as-needed basis at various locations in San Francisco, California and consists of pavement renovation, curb ramp replacement, sewer replacement, traffic routing and all related and incidental work. The time allowed for completion is 730 consecutive calendar days. The Engineer's estimate is in excess of \$6,200,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **May 2, 2014; 2:30 p.m.** at 1680 Mission Street, 4th Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of In-

dustrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

4/24/14

CNS-2613125#

SMALL BUSINESS EXCHANGE

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Newspaper and Newsletter



Public Legal Notices

UNIVERSITY OF CALIFORNIA SAN FRANCISCO

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

GENENTECH HALL LIGHTING PANEL UPGRADE

Project No.: **M3650/ Contract No.: SL0270**
UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO

DESCRIPTION OF WORK:

Replace selected existing obsolete Cuttler Hammer lighting panel system on all floors with current UCSF campus standard lighting panel system. Work includes but not limited to:

- 1) Provide new relay type lighting control panels.
- 2) Provide control and communication wiring for new lighting control panels.
- 3) Remove selected existing ranch circuit panel-boards.

4) Replace selected electrically operated lighting control branch circuit breakers with standard manually operated circuit breakers.

5) Provide modifications to existing branch circuit wiring.

6) Remove selected existing lighting control equipment and related wiring and coordinate with

University regarding control interface and systems integration with existing building management system and new lighting control system.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as via the online Supplier Registration and Sourcing (SRS) system with the Bid Form.

PROCEDURES:

Bidding Documents will be available beginning **April 21, 2014 at 10AM** by requesting via e-mail to RFx@ucsf.edu with the following information: Company name, address, phone and fax nos. **Please**

reference Project No. M3650 in the subject line. You will be sent an email with a link to register with the UC Supplier Registration and Sourcing (SRS) system in order to obtain the bidding document.

Bidders must attend a **mandatory** pre-bid conference at **10:00 AM, April 28, 2014**. For details, see <http://www.cpfm.ucsf.edu/contracts/index.htm>

(Use the same website above to view complete Advertisement for Bids - Project Bidding Information).

Sealed bids must be received on or before **3:00 PM, May 6, 2014** using the UC SRS system accessible through <https://suppliers.sciquest.com/UCOP/>. Bids will be opened at **3:05 PM** at Minnesota St. Finance Service

Center, University of California, Can Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal em-

ployment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

LICENSE CLASSIFICATION:
Electrical Contractors

LICENSE CODE: C10

ESTIMATED CONSTRUCTION COST: \$95,000 to \$125,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, San Francisco
April, 2014

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

COLLEGE EIGHT – SERVERY ALTERATION Project Number: 5300-034

Description of Work: Provides 1500 Sq. Ft. of renovated buffet serving line equipment and overhead trellis and lights. Removal/Demo of the existing salad station to be replaced with movable serving equipment.

Bid Deadline: Sealed bids must be received on or before **Thursday, May 15, 2014 at 3:30 PM**.

Bids will be received only at:

Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on **Monday, April 28, 2014** beginning promptly at **2:00 PM**.

PLEASE VISIT OUR WEBSITE AT:
<http://ppc.ucsc.edu> **FOR THE TEXT OF THE FULL ADVERTISEMENT AND INFORMATION ON HOW TO OBTAIN BID DOCUMENTS.**

OFFICE OF COMMUNITY INVESTMENT AND INFRASTRUCTURE ("OCII")

INVITATION TO BID

The Office of Community Investment and Infrastructure ("OCII") will receive sealed bids from California "A" licensed contractors for the Shipyard Art Installation Project, contract HPS 01-14.

Work includes the installation of eight large scale public art pieces in different locations within the Hunters Point Shipyard. Some pieces require assembly prior to installation.

Estimated cost of the work is \$300K.

This contract contains Small Business Enterprise goals of 50% and equal employment opportunity goals of 25.6% minority participation and 6.9% female participation for each trade.

For bid documents, see <http://www.sfdevelopment.org/index.aspx?page=127>. or telephone Kevin Masuda at (415) 749-2508.

Bid Date: May 19, 2014 at 2:00 pm.

4/24/14

CNS-2612917#

SMALL BUSINESS EXCHANGE

UC SAN FRANCISCO MEDICAL CENTER

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco Medical Center, sealed bids for a lump-sum contract are invited for the following work:

Ambulatory Care Center (ACC) P8 Level Emergency Generator System Upgrade Project Number: 07-376 Contract Number: L00163

Description of Work: Install Two (2) 600 kva emergency electrical generators on the P8 level of the Ambulatory Care Center Building.

THE ESTIMATED CONSTRUCTION COST OF THIS PROJECT IS \$ 6,000,000.

The University previously advertised for prequalification of General Contractors and Electrical subcontractors and would have used the Best Value selection methodology for this project. The University has withdrawn the prequalification requirements and is bidding this project with Bidder Qualifications for a Lump Sum Contract.

BIDDER QUALIFICATIONS: To be allowed to submit a bid, Bidders must have the minimum experience and certify their firm has not been cited by the Medical Center for health, safety, infection control or interim life safety violations, set forth in the Supplementary Instructions To Bidders.

Procedures: Bidding documents will be available on **Monday, April 14, 2014 at 10:00 AM**, and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)

1855 Folsom Street, Room 135
San Francisco, CA 94103

Contact Persons: Ben La (415) 476-5030
(9AM – 5PM)

Customer Service Line (415) 514-2054 (before & after working hours)
Fax No. (415) 476-8278

Bidding Documents and complete advertisement can be viewed and may be ordered on line at the following website address: <http://www.ucsfplans.com/>

Bidders and 1st tier Electrical (C-10) subcontractors must attend a **mandatory** pre-bid

conference on Tuesday, April 22, 2014 at 9:00 AM. For details, see above website address.

Bidders must submit qualification documents in a sealed envelope by **2:00 PM, Tuesday, May 6, 2014**, at:

Office of Design and Construction, University of California, San Francisco, Medical Center, 3333 California Street, Suite 115, San Francisco, CA 94118. Phone: (415) 885-7257. Bidders will be notified whether or not they are allowed to submit a bid for this project within five (5) business days of the due date of the qualification documents.

Bids will be received only at Office of Design and Construction, University of California, San Francisco, Medical Center, 3333 California Street, Suite 115, San Francisco, CA 94118. Phone: (415) 885-7257. **Bid Deadline:** Sealed bids must be received on or before **2:00 PM, Monday June 2, 2014**. And Bids will be opened after **2:05 P.M.**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The successful bidder and its subcontractors shall use University purchased Labor Compliance software, LCP Tracker, to enter certified payrolls on a monthly basis.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **GENERAL BUILDING CONTRACTOR, B.**

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California,
San Francisco Medical Center
April 2014

Accounting Courses

Continued from page 10

The accrual method records income when a sale occurs, instead of when payment is received. Expenses are then recorded after the product is received, instead of when the product was paid for. The accrual method is generally used for larger businesses that use invoices and maintain a large inventory.

Maintaining your accounting system requires accurate record keeping. A number of accounting software packages are available that allow you to keep accurate records and save you the trouble of keeping records manually.

Overall, a basic accounting course can be invaluable to any business owner, especially if the entrepreneur has little or no accounting experience. The knowledge gained from a basic accounting course can make a difference in both profitability and efficiency.

Furthermore, taking a course in accounting can now be done online, if you prefer to study at home. Also, many community colleges and business schools offer accounting courses if you have the time and prefer to study in a more scholastic environment.

Source: <http://www.businessdictionary.com>

Fictitious Business Name • Abandonment

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0357650-00

Fictitious Business Name(s):
Chino
Address
3198 16th Street, San Francisco, CA 94103
Full Name of Registrant #1
Chino-Americano, LLC (CA)
Address of Registrant #1
741 Valencia Street, San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Michael Garcia**

This statement was filed with the County Clerk of San Francisco County on **4/4/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
4/4/2014

4/10/14 + 4/17/14 + 4/24/14 + 5/1/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0357081-00

Fictitious Business Name(s):
Fire Up Clothing
Address
408 Jersey Street, San Francisco, CA 94114
Full Name of Registrant #1
Dominic Antonio Ferrey
Address of Registrant #1
408 Jersey Street, San Francisco, CA 94114
Full Name of Registrant #2
Daniel Boy Lopez
Address of Registrant #2
538 De Flores Circle, Rio Vista, CA 94571

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/10/2014**

Signed: **Dominic Ferrey**

This statement was filed with the County Clerk of San Francisco County on **3/10/2014**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
3/10/2014

4/03/14 + 4/10/14 + 4/17/14 + 4/24/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0357718-00

Fictitious Business Name(s):
Garavogue Plumbing
Address
707 Arguello Blvd #305, San Francisco, CA 94118
Full Name of Registrant #1
Garry Colleran
Address of Registrant #1
707 Arguello Blvd #305, San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5-31-13**

Signed: **Garry Colleran**

This statement was filed with the County Clerk of San Francisco County on **4/9/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
4/9/2014

4/10/14 + 4/17/14 + 4/24/14 + 5/1/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0357979-00

Fictitious Business Name(s):
Vina Cab
Address
2575 Marin Street, San Francisco, CA 94124
Full Name of Registrant #1
Vina Cab LLC (CA)
Address of Registrant #1
2575 Marin Street, San Francisco, CA 94124

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/1/2014**

Signed: **Tim Dinh Nguyen**

This statement was filed with the County Clerk of San Francisco County on **4/22/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
4/22/2014

4/24/14 + 5/01/14 + 5/08/14 + 5/15/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0357255-00

Fictitious Business Name(s):
Thinker's Cafe
Address
1631 20th Street, San Francisco, CA 94107
Full Name of Registrant #1
Jenny D. Phreab
Address of Registrant #1
1631 20th Street, San Francisco, CA 94107

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Jenny D. Phreab**

This statement was filed with the County Clerk of San Francisco County on **3/19/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
3/19/2014

3/27/14 + 4/03/14 + 4/10/14 + 4/17/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0357595-00

Fictitious Business Name(s):
Uhandy LLC
Address
1265 Jackson Street, San Francisco, CA 94109
Full Name of Registrant #1
Uhandy LLC (CA)
Address of Registrant #1
1265 Jackson Street, San Francisco, CA 94109

This business is conducted by **A Limited Liability**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/2/2014**

Signed: **Ghani Bouhadra**

This statement was filed with the County Clerk of San Francisco County on **4/3/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jacob Gosline**
Deputy County Clerk
4/3/2014

4/10/14 + 4/17/14 + 4/24/14 + 5/01/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0357506-00

Fictitious Business Name(s):
Urban Chica
Address
2228 Union Street, Penthouse Office, San Francisco, CA 94123
Full Name of Registrant #1
ATLAS REAL ESTATE INVESTMENTS, INC. (CA)
Address of Registrant #1
2228 Union Street, Penthouse Office, San Francisco, CA 94123

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/1/2013**

Signed: **Herve Vatinel, CFO**

This statement was filed with the County Clerk of San Francisco County on **3/28/2014**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
3/28/2014

4/17/14 + 4/24/14 + 5/01/14 + 5/08/14

ABANDONMENT OF FICTITIOUS BUSINESS STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME
File No. 2011 0337040-00

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Carnaval City
Located at **677 A San Jose Avenue, San Francisco, CA 94110**

This fictitious business name was filed in the County of San Francisco on **7/20/2011** under file **#2011 0337040-00**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Cecilia Galvan
677 A San Jose Avenue, San Francisco, CA 94110

This business was conducted by a **AN INDIVIDUAL**

Signed: **Cecilia Galvan**

This statement was filed with the County Clerk of San Francisco County on **3/27/2014**

Filed: **Guillermo Sandoval**
Deputy County Clerk
3/27/2014

3/27/14 + 4/03/14 + 4/10/14 + 4/17/14

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME
File No. A-0354687-00

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Urban Chica
Located at **2228 Union Street, Penthouse Office, San Francisco, CA 94123**

This fictitious business name was filed in the County of San Francisco on **11/1/2013** under file **#A-0354687-00**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
ATLAS INSTITUTIONAL RE GRP INC. (CA)
2228 Union Street, Penthouse Office, San Francisco, CA 94123

This business was conducted by a **A CORPORATION**

Signed: **Herve Vatinel, CFO**

This statement was filed with the County Clerk of San Francisco County on **3/28/2014**

Filed: **Melissa Ortiz**
Deputy County Clerk
3/28/2014

4/17/14 + 4/24/14 + 5/01/14 + 5/08/14

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Access to Capital

SMALL & MINORITY BUSINESS

Bank of the West Launches Blog Featuring Financial and Economic Insights

Bank of the West today unveiled The Bank of the West Blog, an educational resource for readers looking for ideas and insight on how to best understand and manage financial matters related to their businesses, homes and wealth. In addition, blog readers will be kept informed on U.S. economic activity and how this may affect their finances. Featuring articles written by several of the bank's business leaders, the blog seeks to aid consumers in making sound financial decisions within the current economic climate.

"The Bank of the West Blog attests to our desire to engage in a dialogue with customers and readers around unique, meaningful content they can use to help increase their financial acumen," said Lance Berg, director of corporate communications. "It is our goal to support and inform their financial goals whether buying or selling a home, starting a business or saving for retirement, while also being a reliable online destination that they can visit time and again for professional insight."

As an educational platform, the blog showcases content by Bank of the West thought leaders in four primary subject areas:

Economic Outlook: The analysis of economic events and trends and how these will influence consumers' finances. This section will feature Scott Anderson, Ph.D., Bank of the West's chief economist.

Your Home: Mortgage and housing-related commentary intended to assist buyers, sellers, real estate professionals and investors navigating the housing market. Karen Mayfield, senior vice president, Bank of the West's mortgage banking division, will drive the conversation.

Your Business: Topics for businesses of all sizes, including financing, cash management and fraud protection. Contributors include David Polino, Bank of the West's fraud prevention officer.

Your Investments: Tips on investing, trusts and other wealth management. Wade Balliet, head



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of investment management for Bank of the West's Wealth Management Group, will be the main contributor, along with other team members.

"We understand the financial complexities of today's economy and that consumers need a trusted resource to help them navigate the issues," said Joel Nathanson, head of social media. "This blog intends to help connect readers with the content and resources they need, and in a channel that makes it convenient. Our team of business leaders is excited to offer new perspectives and insights across a wide range of topics."

The blog also allows readers to engage with the team by asking questions and proposing topics for future posts through a Share an Idea tool or in the comments section.

The Bank of the West Blog is now live. Check back often for new content and follow us on Twitter at @BankoftheWest for updates.

About Bank of the West

Founded in 1874, \$65 billion-asset Bank of the West (www.bankofthewest.com), Member FDIC and Equal Housing Lender, offers a wide range of personal, commercial, wealth management and international banking services. The bank operates more than 600 retail and commercial banking locations in 19 Western and Midwestern states. Bank of the West is a subsidiary of BNP Paribas, which has a presence in 80 countries with nearly 200,000 employees.

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ment Services in AZ, CO, IA, ID, KS, MN, MO, ND, NE, NM, NV, OK, OR, SD, WA, WI, WY, HI, GUAM and CNMI. Bank of the West and its various affiliates and subsidiaries are not tax or legal advisors.

Bank of the West Wealth Management provides financial products and services through Bank of the West and its various affiliates and subsidiaries.

BancWest Investment Services is a wholly owned subsidiary of Bank of the West and a part of the Wealth Management Group. BancWest Corporation is the holding company for Bank of the West. BancWest Corporation is a wholly owned subsidiary of BNP Paribas.

Source: ©2013 Bank of the West.



Ex-Im Bank and MBDA Announce Expansion of its Partnership

The Minority Business Development Agency (MBDA) and the Export-Import Bank of the United States (Ex-Im Bank) have announced an expansion of their partnership to help small minority- and women-owned export businesses obtain loans so they can have greater access to foreign markets.

MBDA Business Centers in Miami, Los Angeles, Detroit, and Phoenix can now process loan applications for export financing as Originators for the Ex-Im Bank's Global Credit Express program, designed to help small businesses that do not enjoy access to conventional financing markets.

"Ex-Im Bank welcomes the MBDA Business Centers in Miami, Los Angeles, Detroit, and Phoenix to the growing list of Originators for the Global Credit Express (GCE) Direct Loan Program," said Ex-Im Bank Chairman and President Fred P. Hochberg. "The success of the GCE Program is based on knowledgeable referral sources like our MBDA partners, who can help us identify

qualified small-business exporters that need pre-shipment working capital to expand their export sales. In FY 2013 alone, Ex-Im Bank authorized \$815.6 million to support 761 export transactions by small- and medium-sized minority- and/or women-owned businesses in the U.S. In other words, approximately one in five Ex-Im transactions directly benefited minority-owned or woman-owned small businesses. This partnership will help more companies reach the other 95 percent of the world's customers that live overseas and support jobs here at home."

Through this new partnership, small- and medium-sized export businesses may be eligible for a 6- or 12-month revolving line of credit of up to \$500,000 by way of Ex-Im Bank's Global Credit Express program.

"The expansion of this partnership effort will build upon the access to capital resources available to help MBDA minority-business enterprise firms expand their global footprint," said Joann Hill,

Chief of MBDA's Office of Business Development.

ABOUT EX-IM BANK:

Ex-Im Bank is an independent federal agency that creates and maintains U.S. jobs by filling gaps in private export financing at no cost to American taxpayers. The Bank provides a variety of financing mechanisms, including working-capital guarantees, export-credit insurance and financing to help foreign buyers purchase U.S. goods and services. In the past fiscal year alone, Ex-Im Bank earned for U.S. taxpayers more than \$1 billion above the cost of operations.

In FY 2013, Ex-Im Bank approved more than \$27 billion in total authorizations to support an estimated \$37.4 billion in U.S. export sales and approximately 205,000 American jobs in communities across the country. For the year, the Bank approved a record 3,413 transactions-- or 89 percent--for small-businesses. Small business exporters can learn about how Ex-Im Bank products can help them increase foreign sales at

<http://go.usa.gov/ZVTd>. For other information about Ex-Im, visit www.exim.gov.

Source: (Ex-Im Bank)

EXPORT-IMPORT BANK
of the UNITED STATES

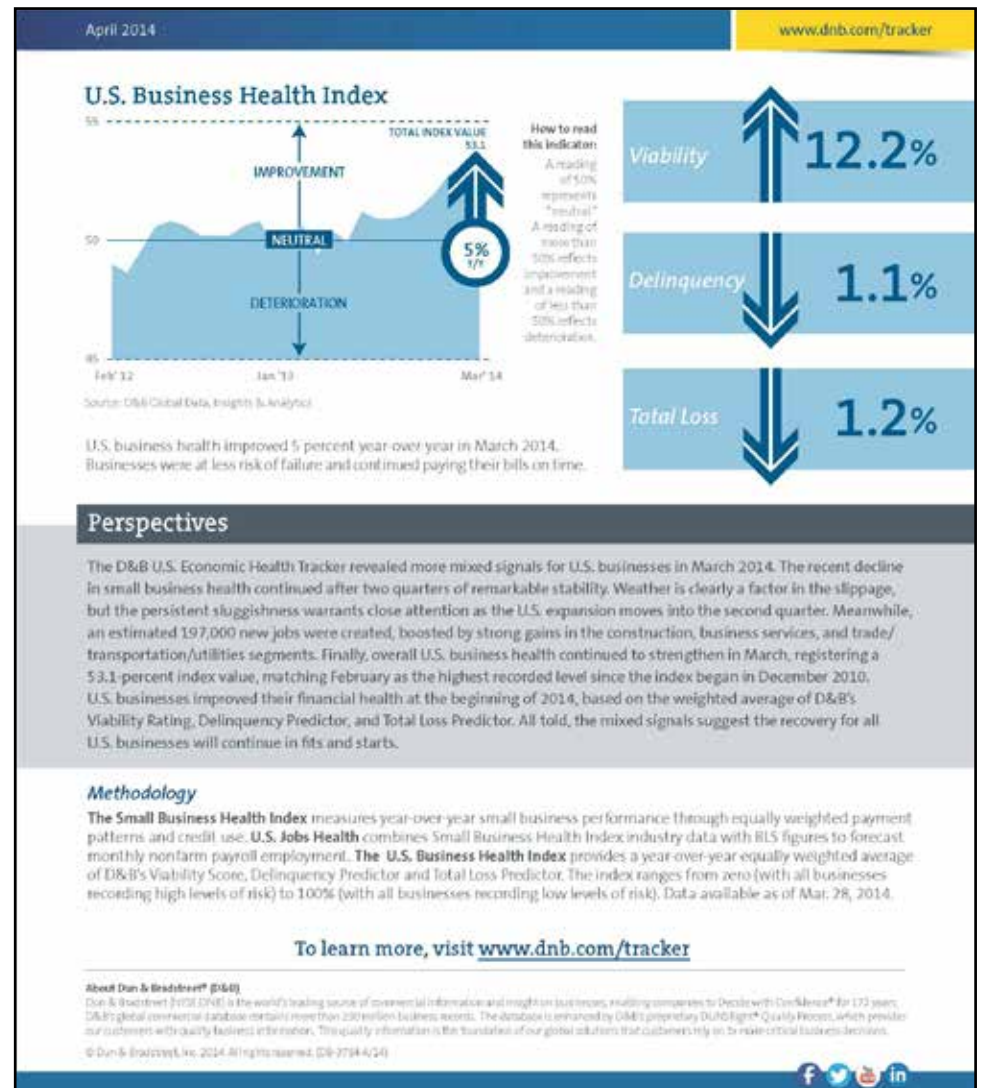
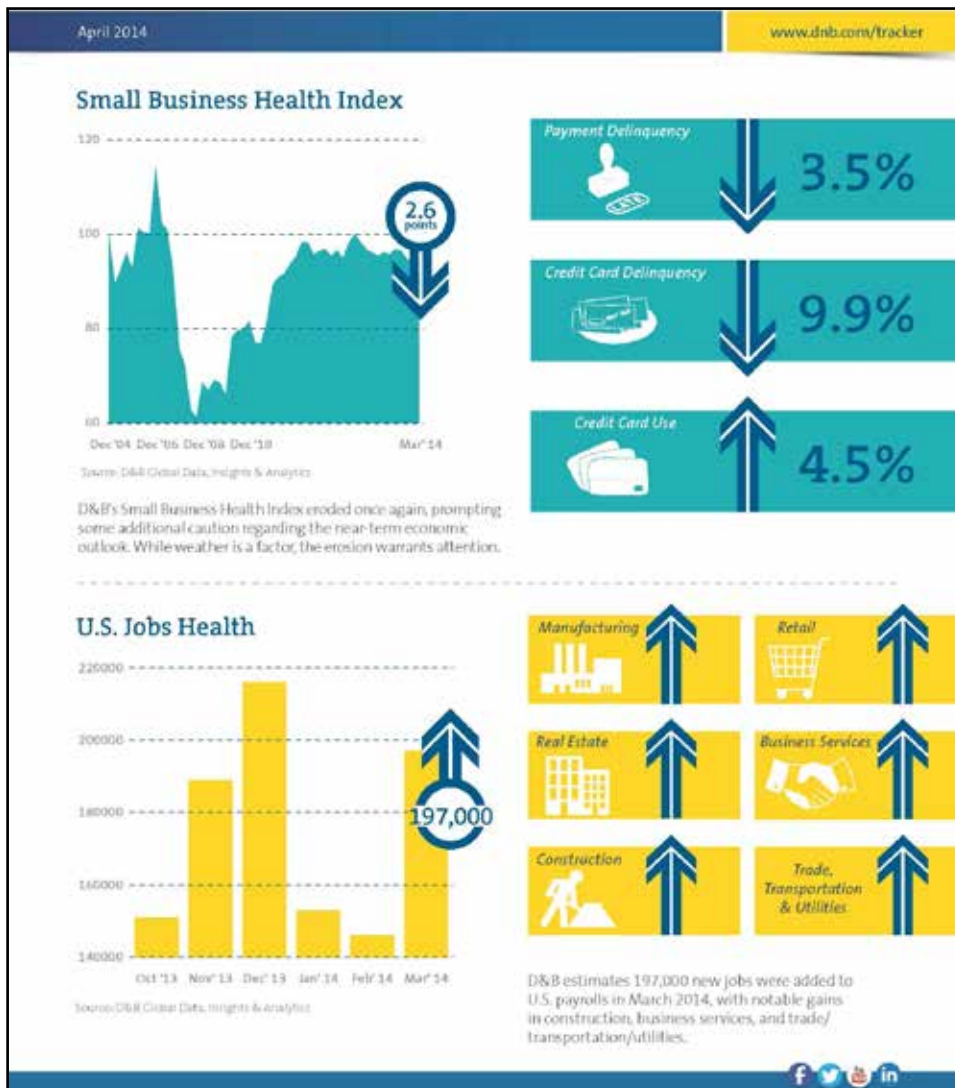


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SMALL & MINORITY BUSINESS

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A multi-dimensional view of the U.S. Economy



SBA Honors 2014 Export Lenders of the Year

Citibank and GBC International Recognized at Export Lenders Roundtable, in Washington, D.C.

Citibank, N.A. and GBC International Bank were honored as the top 2014 Export Lenders of the Year by the U.S. Small Business Administration, for large and small lending institutions, respectively. The awards were presented by Luz Hopewell, Deputy Associate Administrator and Dennis Chrisbaum, Director International Trade Financing, Office of International Trade, during a ceremony at the 7th annual SBA Exports Lender Roundtable, in Washington, D.C.

Donna Marie Donaldson, Vice President and Export Finance Manager at Citibank, and Annie Pen, Executive Vice President at GBC International Bank received the awards on behalf of their institutions.

"To succeed in the global marketplace, America's small businesses require capital to access overseas markets, fund their export transactions, and

expand their local operations to meet overseas demand. All this will create jobs here at home. SBA and its lending partners are ready and willing to meet those capital needs with specially-designed export loans, and I want to congratulate these winners for actively supporting their exporting customers," said SBA Administrator Maria Contreras-Sweet.

U.S. exports are proving increasingly important to the nation's economy, and SBA export lenders play a pivotal role in helping small business exporters to compete and succeed in the global market. Between FY 2012 and FY 2013, the dollar volume of SBA's "core" export loans increased by 64.8 percent, while all SBA loans to exporters experienced an increase of more than 28 percent and enabled a 71 percent increase in the dollar value of exports supported by financing.

In 2011, Citibank began including the SBA Export Working Capital program in its strategic plan, offering asset-based lines of credit between \$1 million and \$5 million. Citi has shown remarkable growth in SBA export financing, moving from three Export Working Capital loans for \$6.1 million in 2012 to 17 such loans for \$73 million in 2013. That growth earned the bank the SBA 2014 *Export Lender of the Year award for large institutions*.

GBC International Bank is a privately held bank with long-standing expertise in handling international trade. The bank is headquartered in Los Angeles and has offices in both southern and northern California, as well as in Washington state. GBC uses all three of SBA's "core" export loans, which resulted in a significant increase in their support for exporting customers in FY 2013,

going from 11 loans for \$9.7 million in 2012 to 20 loans for \$17 million in 2013, and, as a result, they stood out as a clear winner for SBA's 2014 *Export Lender of the Year award for small institutions*.

The Export Lenders Roundtable is an annual event sponsored by the SBA Office of International Trade, where export lenders and other experts come together to share good practices and get acquainted with new regulations and procedures to encourage increased export financing to small businesses.

For more information about SBA's export lending programs, visit www.sba.gov/international

Source: U.S. SBA

SUB-BID REQUEST ADS

Sub Bids Requested From Qualified DBE, UDBE Subcontractors & Suppliers for
County of Lake - Hilderbrand Drive at St. Helena Creek Bridge Replacement

Location: Lake County, CA
Project No. 13-32
Bid Date: May 7, 2014 @ 3:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Construction Area Signs; Traffic Control; Temporary Signal; K-Rail; Striping; WPCP/SWPPP; Biologist; Bridge Demo; Erosion Control; Cast-In-Drilled Hole Piles; Precast Concrete Girders; Steel Reinforcing; Fencing; Metal Tube Railing; Temporary Bridge; Concrete Ready Mix; Hot Mix Asphalt; Aggregate Base; Rock Slope Protection.

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Contact: Andy Vasconi

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County: Alameda

Owner: City of Oakland

Bid Date: Thursday 5/8/2014 at 2:00 PM

Brosamer & Wall, Inc. is requesting quotes from all qualified Subcontractors and Suppliers including certified DBE firms for the following items of work, including but not limited to:

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Brosamer & Wall, Inc. will work with interested subcontractors to identify opportunities to break down items into economically feasible packages.

Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call Robert Rosas at (925) 932-7900. Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages

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Minority businesses tap into mentor networks

Continued from page 2

Minority-owned companies still aren't getting the big contracts they should, says Leonard

Greenhalgh, a professor of management at the Tuck School of Business at Dartmouth College. One of his specialties is minority businesses and their role as suppliers to larger companies. Big businesses tend to keep the same suppliers for years unless there are problems or a technological change, he says.

"It's white males buying from white males," Greenhalgh says. "Minority- and women-owned suppliers are both incredibly important to the future of the economy. That's why you need accelerators. Those owners have the odds stacked against them."

Gravely, the TriVersity owner, notes there are misperceptions to overcome about whether a minority business has enough workers or professionalism to fulfill a contract.

"I've got to overcome a negative perception — not negative to me personally, but generally. I have to prove a capability," says Gravely, who's also chair of the Cincinnati Chamber of Commerce.

Life in the accelerator

In Cincinnati, companies set long-range strategic plans with the help of their mentors. They meet at least four times a year and many are in touch regularly. Through the program, the companies learn how to become larger players. If needed, mentors help companies build a management team and change how they operate.

During one of German's meetings with TriVersity, she realized the company didn't have a formal budgeting process.

"She told us, 'that's a weird way to do your budget,'" Gravely recalls. "She wasn't mean about it, but she said, 'I have some suggestions.'"

TriVersity revamped the way it did its budget, and ultimately hired a finance manager.

Businesses are generally mentored for a year or more by accelerator employees and some big corporations that do business with minority companies.

After nearly nine years in the Cincinnati program, the goals for World Pac Paper are still to grow through contracts or expansion.

"We work with them on their strategy every year, who they're targeting, what industries they're trying to get into, what products or ser-

vices they want to add," says Denise deSilva Litter, a mentor in the program.

"A lot of the work we do with (owner Edgar Smith) is conversation, what kind of companies should you look to acquire, do they have products similar to what your company already offer?"

Litter, who has worked in corporate purchasing, and other mentors are in continual contact with the big corporations and organizations that agree to work with companies in the accelerator to find out about available contracts that might be a good fit.

"We don't encourage one of our portfolio companies to go after every single company in Cincinnati. We want them to fine-tune their strategy and their focus on who is the right company," she says.

After a target is chosen, Litter helps a small business set up a meeting with the larger company and prepare its sales presentation.

That was the appeal of the accelerator for Tillie Hidalgo Lima, the owner of Best Upon Request, a concierge services provider that has been in the program since 2010.

Her company was already growing, but not thriving the way she hoped.

The accelerator has helped her get contracts with Fifth Third Bank Corp. and the Cincinnati Children's Hospital Medical Center.

"I saw the accelerator as something that could give us a lift," she says.

Companies in the accelerator can also be mentored by some of the big corporations that work with the accelerator. When World Pac first began working with Macy's shortly after Smith started it in 2004, the paper company was selling the retailer paper for newspaper advertising inserts and catalogs.

But as more customers have started shopping online, there's less need for paper and more for mailing cartons. The relationship with Macy's has contributed to World Pac's shift to more of a cardboard supplier, and it is now making shopping bags for the retailer, Smith says.

"We had to scale up sooner than later and Macy's, our first Fortune 500 customer, played a significant role in that effort," Smith says.

Source: News-Sentinel.com

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